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Shaping Africa's Future



BMW Pavilion & Imax Theatre, V&A Waterfront, Cape Town, South Africa



Monday 5th March 2012

BMW Pavilion & Imax Theatre, V&A Waterfront, Cape Town, South Africa Presentations By: Dr Duncan Clarke, Chairman & CEO, Global Pacific & Partners

Oil, Gas & Energy

Separately Bookable

2nd Africanus Club Dinner - 6th March 2012

With Guest Speaker: Wayne Hartmann, General Manager, International Business Development, Engen Petroleum, South Africa

Book Launch: Africa's Future: Darkness to Destiny

A landmark annual Conference on Africa and significant business networking occasion enabling leading entities, industries, companies and state players to interact and connect with the fast-growth core industries and corporates driving Africa's economies forward. Breakaway Sessions, will highlight Southern Africa's Oil, Gas & Energy Sector.

With 45+ Speakers to discuss key Africa issues including:

- Africa's Changing Economic World To 2050
 Africa's Giant Economies & "Next Five"
 Infrastructure, Services, Mining, Manufacturing
 Transportation, Telecommunication, Mega Projects
 Trade & Projects Einancing, Industries

- Trade & Projects, Financing, Industries
 Natural Resources, Minerals, Energy, Diversification
 Geopolitics, Investment, State Firms, Emerging Powers
 Investments, Growth Markets, Development Challenges
 Constraints, Building Bridges, New Opportunities, Future
- SADC Energy Future Southern Africa's Energy Mix & New Opportunities

- Oil & Gas Upstream
 Downstream Petroleum Markets
 BioFuels Shale & Unconventional Fuels
- Gas-Power Investments
- Financing the Energy Mix Issues & New Developments

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Africa Economic Forum 2012 - Shaping Africa's Future

Our **6th Africa Economic Forum 2012** (AEF-2012), incorporating the **13th Southern Africa Oil, Gas & Energy** Breakout Sessions in Cape Town at the BMW-Imax Theatre, with Exhibition, over 5th - 7th March 2012, is a landmark Conference on Africa and significant business networking occasion for the top corporate players active in, across and involved with the development of the African continent — Cape-to-Cairo, with Governments and officials in key industries and state institutions.

AEF-2012 is preceded by our 5th **Sub-Saharan Africa: Business Briefing 2012** on the Monday 5th March, with Presentations from Dr Duncan Clarke (Chairman & CEO, Global Pacific & Partners), a leading strategist on Africa.

The **Conference** will enable Africa's leading entities, industries, companies and state players to interface with senior executives and African government officials, plus countries outside Africa, and so connect with the fast-growth core industries and corporates driving Africa's economies forward.

The 6th Africa Economic Forum 2012 has 6 high-level *Plenaries* with Guest *Speakers* drawn from key countries, companies, institutions, state players, policy thinkers and core industries, and is designed for business and Governments treating with key industry issues, focused on the fundamentals shaping Africa's future. The Program, provides an intensive tour de l'Afrique, revealing insights on the issues confronting Africa's future commercial, business and socio-economic trajectories.

The Agenda is concentrated around critical investment and business concerns, the questions that really matter, leading-edge shifts in Africa's evolving economic landscapes, and the Continent's emerging role and strategic position within a highly-competitive and rapidly globalising world.

Global Pacific & Partners Portfolio

The Africa Economic Forum 2012, incorporating our Southern Africa Oil, Gas & Energy Breakout Sessions, is hosted and managed by Global Pacific & Partners. The firm, active in private Advisory Practice, has a 40 year track record in Africa's economics, and three decades across the world oil-gas, energy and investment industry, with a widely-recognised footprint in Africa, Asia, Latin America and elswhere.

Global Pacific & Partners has hosted >300 major Conferences and Strategy Briefings held around the world in major cities during the last two decades. Our firm is active in advice on investment and strategy in Sub-Saharan Africa and the Maghreb on critical issues to many blue-chip companies and private African clients around the world.

13th Southern African Oil, Gas & Energy 2012

The 3 intense break-away Sessions, provides a timely, in-depth management assessment for decision-makers on key strategic shifts that will impact all Governments, companies, investors, financiers and service/ supply industries within Africa's most energy-critical region. The large and growing Southern African Oil, Gas & Energy/Coal complex - including future fuels in the form of Gas-to-Liquids, Coal-Bed Methane and CTL, eventual LNG, biofuels, ethanol and renewables - has created a more intergrated market to underpin economic growth and future development. This new and dynamic shape to energy supply, complements existing capacity and untapped potential across Southern Africa.

The Sessions will highlight key topics by leading speakers on this dynamic region, with focus on oil/gas and energy portfolio and exploration developments, offshore and onshore; shale gas resources, power projects, renewable energy and energy efficiency, downstream oil markets, finance and invetments plans, and Southern Africa's future fuels mix.

World Press, Media, Broadcast

Leading Journals, Press and Media, online and radio, from Africa and elsewhere will cover **AEF/SAE-2012** and communicate its substance and speaker views, with interviews and coverage, into Africa and Worldwide.

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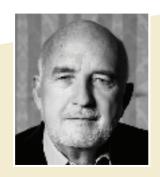
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Monday: 5th March 2012

Strategies for business and investment across the Continent, with unique insights in Presentations by Dr Duncan Clarke (Chairman & CEO, Global Pacific & Partners), in 600-plus images, on the prospects, potential, future and economic outlook for Africa, from a leading authority on the Continent, building on over 40 years' experience in economics, Africa-wide advisory practice, visits to 46 African countries (and 121 worldwide), as the leading economic strategist on its oil, gas and energy industries, plus geopolitics and commercial issues

He is author of Africa's Future: Darkness to Destiny (Profile Books, 2012) and Africa: Crude Continent (now a TV/Film Documentary by CNBC-Africa), as well as numerous economics works over the decades on Africa (including foundation missions to establish the 19-country Preferential Trade Area of Eastern & Southern Africa, COMESA) and SADCC (now SADC), as well as advisory engagements with Economic Commission for Africa, leading UN Agencies (ILO, ITU, UNCTAD, UNDP) and international entities (EEC, USAID, and Foundations) on Africa's economic issues, plus many private and international companies worldwide (on economics, trade, agro-industry, resources, oil/gas, energy, telecommunications, banking, investment, logistics, infrastructure).

President, African Institute of Petroleum, and Advisor to corporate players, Governments and National Oil Companies in Africa, Asia, Russia, China, Europe, United States, and Latin America, Duncan Clarke received the South African National Energy Association Energy Award 2011.

Duncan Clarke's Africa's Future: Darkness to Destiny will have its World Book Launch at the Forum.

08:00	Registration & Coffee	13:15	Luncheo
09:00	AFRICA'S ECONOMIES & EMERGING MARKET OUTLOOK	14:30	CORPORA
	Business Historiography, Economic Transitions, Macroeconomics,		Corporate
	"Big Five" African Economies, Fast-Emerging Players,		Strategies
	Growth Performance, Fundamentals, Middle Classes,		South Afri
	Poverty Trends, Investments, Country and Regional Business Constraints, Indicative Economic Outlook, Future Directions	16:15	Coffee
10:45	Coffee	16:30	GOVERNM
10.45	Conee		Commerc
11:15	AFRICA'S RESOURCES, INDUSTRIES & ECONOMIC GROWTH DRIVERS		Strategies
			- Strategies,

14:30 CORPORATE AFRICA: PORTFOLIO & INVESTMENT STRATEGIES

Corporate Presence & Growth, Top Companies Investments and
Strategies in Western, Eastern, Maghreb-North Africa, Southern Africa,
South Africa: Strategy Focus, Key Issues, Synergies, Growth

16:15 Coffee

16:30 GOVERNMENTS: STATE-OWNED FIRMS, GREAT POWERS, FOREIGN STATE PLAYERS

Commercial Geopolitics and State Companies Investment Policies and
Strategies, State Investors from China, India, Russia, Brazil,
Middle Eastern, Worldwide Competitive Interests,

Critical Insights on: Agro-Allied, Mining & Metals, Energy & Power, Oil & Gas, Infrastructure (Road, Rail, Ports, Shipping, Airlines), Banking, Telecoms, ICT, Tourism, Services, Consumer Markets, Industry and Market Trends

17:30 Cockțail Reception

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Provides Delegates with special access to our *Africa Databank* holding downloadable insights, images, research, data and reports on Africa covering economics, markets, corporate players, investments, resources, commercial trends, business, state policies, government institutions and key ideas driving and shaping the future.

17:30 Close









Tuesday: 6th March 2012

08:00 Registration & Morning Coffee

09:00 CHAIRMAN'S OPENING REMARKS

Dr Duncan Clarke, Chairman & CEO, Global Pacific & Partners

Plenary 1: Africa's Changing Economic World To 2050 Global Status, Continental Shifts, Drivers, Growth Paths

Africa's growth has continued on an upward trend over the last decade, and maintained a relatively strong performance during the recent global recession. What is its current shape, and where to next? Some countries, regions, segments and industries have outperformed expectations, while there are laggards. A revised economic outlook has attracted growing interest from investors in emerging markets, resources, new ventures, and from state players around the world.

09:20 AFRICA'S FUTURE: FUNDAMENTAL GROWTH

Dr Duncan Clarke, Chairman & CEO, Global Pacific & Partners, South Africa

09:50 BRENTHURST FOUNDATION: MAKING AFRICA COMPETITIVE FOR FUTURE SUCCESS

Dr Greg Mills, Chief Executive, Brenthurst Foundation, South Africa and author of Why Africa is Poor

10:20 STANDARD BANK: AFRICA'S MACROECONOMIC OUTLOOK

Simon Freemantle, Senior Analyst, African Political Economy Unit, Standard Bank

Chair: Dr Duncan Clarke

10:50 Morning Coffee

Plenary 2: Africa's Economies & Emerging Players South Africa, Nigeria, Egypt, Angola, Algeria, Morocco ++

Africa's huge economic spaces reflect highly varied economic concentrations, new growth poles and fragmented economies, some of which have become top performers. Investors need to consider not just scale, but government performance and competitive policies. New dynamics are today shaping the continental, regional and country futures for many economies which, even until recently encountered difficulties, constraints or limits to long-term growth.

11:20 CAPITALISM WITHOUT CAPITAL: RESOURCE NATIONALISM & INVESTMENT IN SOUTHERN AFRICA

Professor Tony Hawkins, Graduate School of Management, Zimbabwe: Correspondent, Financial Times, London

11:40 NIGERIA: GROWTH STRATEGIES, OPPORTUNITIES AND INVESTMENT RISKS TO 2020

Femi Edun, Managing Director, Frontier Capital Limited, Lagos, Nigeria

12:00 ANGOLA: RESOURCES, INDUSTRY, SERVICES & FUTURE DEVELOPMENT

Anthony Lopes Pinto, Managing Director, Imara Securities, Angola

12:20 DUPONT: CORPORATE FOOTPRINT IN AFRICA

Carlman Moyo, Regional Director, Sub-Sahara Africa, DuPont South

Chair: Alec Erwin, Chairman, Ubu Investment Holdings, former Minister of Public Enterprises, South Africa

12:40 Luncheon Venue: Safari Tent Networking

Plenary 3: Modernising & Financing Africa's Infrastructure Shaping Industries & Services

An economic base must be established for growth from a platform of investments in infrastructure, transportation systems and projects that lift African economies onto a stronger growth path, as governments and companies seek long term capital funds needed for development. Meanwhile the economic and social benefits, direct and indirect, of modern and low-cost communications across the continent are spawning a revolution in corporate, government and individual links within Africa, between its many countries and the rest-of-the-world as new markets are created and Africa becomes "connected" in ways earlier unimagined.

13:40 GOVERNMENT OF SOUTH AFRICA: STRATEGY WITH AFRICA, BRICS & WORLD MARKETS

Dr Rob Davies, Minister for Trade & Industry, Pretoria, South Africa

14:00 STANDARD BANK: KEY ENERGY, UTILITIES & INFRASTRUCTURE DEVELOPMENTS

Paul Eardley Taylor, Head of Energy, Utilities & Infrastructure, Standard Bank, South Africa

14:20 ECOBANK: INVESTMENT & EXPANSION IN AFRICA

Albert Essien, Group Executive Director, Ecobank, Johannesburg

14:40 SEACOM: AFRICA'S SEA CABLES: BUILDING BRIDGES

Aidan Baigrie, Head of Business Development, SEACOM, United States

15:00 ABSA CAPITAL: SUB-SAHARAN AFRICA CAPITAL MARKETS: PERFORMANCE & GROWTH

Richard Stout, Principal, Equity Capital Markets, ABSA Capital

Chair: Professor Tony Hawkins, Graduate School of Management, Zimbabwe: Correspondent, Financial Times, London

15:20 Afternoon Break

Plenary 4: Resources, Ventures, Trade, Corporate Projects: Africa Potential, Assets, Building Investments

Africa is rich with natural resources. While growth paths vary more regions and countries seek to diversify and build new development patterns. These initiatives offer local and foreign companies new opportunities in arenas that have strong competitors, partnership options, and a pipeline of projects for investors and commercial interests with wider vistas.

15:50 MCKINSEY: AFRICA'S \$350 BILLION MSME EMERGING MARKET BANKING OPPORTUNITY

Jacob Dahl, Director, McKinsey & Company, Johannesburg

16:10 TRADEMARK: DEVELOPING TRANSPORTATION & LOGISTICS ACROSS AFRICA

Mark Pearson, Programme Director, Trademark Southern Africa

16:30 DHL: DOING BUSINESS IN ARICA: CHALLENGES FACED BY ENERGY COMPANIES

Chizoba Nnamchi, Head of African Development, DHL Global Forwarding









16:50 SOUTH AFRICAN STRATEGIES IN AFRICA

Dianna Games, Director, Africa@Work, and Hon CEO, South Africa-Nigeria Chamber of Commerce, Johannesburg

Chair: Babette van Gessel, Vice Chairman &, Deputy Chief Executive, Global Pacific & Partners, The Hague

17:30 Close of Day

17.30 Book Launch: Networking Reception

With World Book Launch for Duncan Clarke, Africa's Future: Darkness to Destiny (Profile Books, London, 2012), and with Africa Economic Forum 2012 Delegates & Guests, BMW Terrace, Safari Tent





Wednesday: 7th March 2012

08:00 Morning Coffee

09:00 CHAIRMAN'S REMARKS

Plenary 5: Africa's Economic Drivers & Resources Locomotives Investments, Markets, Fast-Tracks

The drivers for economic transformation across Africa remain as ever: trade, investment (aid and debt drivers in subsidiary roles), manufacturing, oil and gas, mineral resource exploitation, agro-allied industry, finance fast-emerging consumer markets built on a rising African middle class, in a continent of significant residual poverty which is encountering old and new challenges.

09:10 AFRICA'S OIL & GAS INVESTMENT FUTURE

Dr Duncan Clarke, Chairman & CEO, Global Pacific & Partners, South Africa, author of *Africa: Crude Continent: The Struggle for Africa's Oil Prize*, and President, African Institute of Petroleum

09:30 AGRI-BUSINESS CHAMBER: AGRO-ALLIED INDUSTRIES & DEVELOPMENT ACROSS AFRICA

Dr John Purchase, Chief Executive Officer, Agricultural Business Chamber, South Africa

09:50 NORCONSULT: POWER & ENERGY GROWTH IN SOUTHERN AFRICA: STRATEGIES FOR DEVELOPMENT

Tore Horvei, Director, NorConsult Africa, Johannesburg

10:10 ZIMBABWE: ECONOMIC GROWTH & THE FAILING STATE

Professor Tony Hawkins, Graduate School of Business, Zimbabwe: Correspondent Financial Times (London), author of *Zimbabwe: Failed State* (forthcoming)

10:30 WILDERNESS SAFARIS: NICHE PLAYER IN GAME PARKS, LODGES & WILDLIFE RESOURCES

Andy Payne, Chief Executive Officer, Wilderness Safaris

Chair: Dianna Games, Director, Africa@Work, & Hon CEO South Africa-Nigeria Chamber of Commerce, Johannesburg

10:50 Morning Coffee

Plenary 6: Shaping Africa's Economic Future Geopolitics, Governments, State Firms, Emerging Powers

The shape of Africa is being realigned through investment, corporates and states. Great powers of the past and newly emerging economic goliaths have targeted Africa to serve their commercial and strategic interests, resources, markets and domestic needs, making an ultra-competitive game. Meanwhile, African Governments have broadened their interstate, cross-border, political, diplomatic, security and financial links.

11:20 GIBS/CDM: CHINA, INDIA & BRASIL IN AFRICA: WHAT FUTURE?

Dr Lyal White, Director, Centre for Dynamic Markets, Gordon Institute of Business Science, Johannesburg

11:40 SOUTH AFRICA: PAST, PRESENT & FUTURE

Professor Francis Wilson, School of Economics, University of Cape Town, author of numerous economics works over four decades, and *Dinosaurs*, *Diamonds & Democracy: A Short, Short History of South Africa*

12:00 LUSOPHONE AFRICA & BRASIL'S GROWING AFRICAN COMMERCIAL FOOTPRINT

Paulo Pimenta, Partner, Pimenta, Dionisio e Associados

12:20 IDC: SOUTH AFRICA & THE BRICS: THE FUTURE

Jorge Maia, Head, Research & Information, Industrial Development Corporation, South Africa

12:40 WORLD COMPETITION & EMERGING POWERS: THE GREAT GAME IN AFRICA

Professor Mills Soko, Executive, Graduate School of Business, University of Cape Town

Chair: Dr Lyal White, Director, Centre for Dynamic Markets, Gordon Institute of Business Science, Pretoria

13:00 Close

13:00 Traditional Africa Economic Forum Braai-BBQ 2012

Delegates © Guests: BMW Terrace - Safari Tent



5th - 7th March 2012 BMW Pavilion Theatre Cape Town, South Africa







Tuesday: 6th March 2012 - Breakaway Session 1 - Pavillion Room, 1st Floor

Session 1: South Africa's Oil-Gas & Energy Outlook

Chairman's Remarks

Dr Duncan Clarke, Chairman & CEO, Global Pacific & Partners

13:40 GUEST SPEAKER: SOUTH AFRICA'S OIL & GAS MARKET

HE Elizabeth Dipuo Peters, Minister of Energy, Department of Energy South Africa

14:00 PETROLEUM AGENCY SA: ONSHORE & OFFSHORE OPPORTUNITIES

Mthozami Xiphu, Chief Executive Officer, Petroleum Agency SA, Cape Town

14:20 PETROSA: MAJOR PROJECT PORTFOLIO UPSTREAM & DOWNSTREAM VENTURES

Everton September, Vice President New Ventures, Upstream, PetroSA, South Africa

14:40 SHELL: SHALE GAS OPPORTUNITIES FOR SOUTH AFRICA

Jan Willem Eggink, General Manager Upstream, Shell South Africa

15:00 ENGEN: DOWNSTREAM AFRICA & MARKET STRATEGIES

Paul Kramer, Strategy Manager, International Business Division, Engen Petroleum Ltd, Cape Town

15:20 REFINERY INVESTMENTS IN SOUTHERN AFRICA

Professor Philip Lloyd, Cape Peninsula University of Technology, Cape

Moderator: Dr Duncan Clarke

15:40 Afternoon Break

Session 2: Southern Africa/Africa: Oil-Gas & Energy Future

16:10 FOREST EXPLORATION: SOUTH AFRICA / WEST COAST AFRICAN GAS DEVELOPMENT

John Langhus, Commercial Director, Forest Exploration South Africa

16:30 SACOIL: BUILDING AFRICAN ASSETS & PORTFOLIO

Bradley Cerff, Vice President, SacOil Holdings, South Africa

16:50 STRATEK: SHALE GAS IN SOUTH AFRICA

Dr Kelvin Kemm, Chief Executive Officer, Stratek, Pretoria

17:10 BAYFIELD ENERGY: ACREAGE & NEW VENTURES

Stefano Santoni, Exploration Manager, Bayfield Energy, United Kingdom

Moderator: Dr Duncan Clarke

17:30 Close of Day

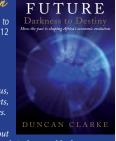
17.30 Book Launch: Networking Reception

With World Book Launch for Duncan Clarke, Africa's Future: Darkness to Destiny (Profile Books, London, 2012), and with Africa Economic Forum 2012 Delegates & Guests, BMW Terrace, Safari Tent

Africa's Future: Darkness to Destiny

Many seek to "fix" Africa – economists, experts, politicians, gurus, cognoscenti and glitterati. But the continent conceals multiple secrets, including the Holy Grail: explanations of its saga over the centuries.

"A richly detailed review of Africa's past and what it tells us about the future, providing a sobering view of the realities on the ground. Indispensable for anyone interested in global trends in the 21st century." Ian Morris, author of Why The West Rules - For Now, and Willard Professor of Classics and Professor of History at Stanford University.



AFRICA'S



Table Bay Hotel, V. A Waterfront, Cape Town
"Journey Into Africa: Corporate Footprints"
With Guest Speaker: Wayne Hartmann

General Manager, International Business Development, Engen Petroleum, Cape Town

Wednesday: 7th March 2012 - Breakaway Session 2

Session 3: Southern Africa: Technology, Future Fuels & Energy-Power

11:20 Chairman's Remarks
Babette van Gessel, Vice Chairman & Deputy CEO,
Global Pacific & Partners

11:30 CGGVERITAS: E&P CAPABILITIES & TECHNOLOGY FOR SOUTHERN AFRICA'S OIL & GAS MARKET

Raoul Jacquand, Southern Africa Geomarket Director, CGGVeritas, South Africa

11:50 GALANA PETROLEUM: MADAGASCAR'S OIL MARKETS

Yasvin Buckhoreelall, Operations Manager, Galana Petroleum

12:10 STANDARD BANK: CORPORATE FUNDING IN SOUTHERN AFRICA

Stephen Seaka, Director: Sector Head: Enegy, Power & Infrastructure, Standard Bank, Johannesburg

12:30 DEWEY & LEBOEUF: RENEWABLE ENERGY IN SOUTHERN AFRICA

Scott Brodsky, Energy & Project Finance Partner, Dewey & LeBoeuf, Johannesburg

Moderator: Babette van Gessel

13:00 Close



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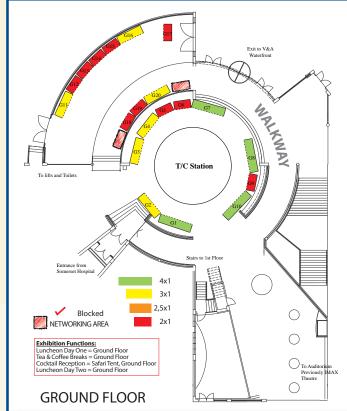






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BREAKAWAY SESSION CORPORATE SHOWCASE Wdenesday 7th March 2012: Morning Special Investor Forum Companies: Investor Roadshow Option Please enquire for further information babette@glopac.com

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Registration Form



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Conference Fee Includes access to Presentations via our website, Refreshments, Luncheons, and Networking Receptions per Event. Africanus Dinner Bookings will only be accepted where attendees have registered and paid for other Events within the Week. Registration Fees do not include Travel & Accommodation.

Registration fee excludes 14% VAT which will be added to the invoice as per RSA Law

Registration Fees: ZAR (excluding 14% VAT)

5th Sub-Saharan Africa: Business Briefing

6 th Africa Economic Forum (With: 13 th Southern Africa Oil, Gas & Energy Conference)		R 9,500		
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Visas

Please contact your nearest Embassy for a VISA, as these are issued at discretion of the relevant Authorities. The South African Authorities do not issue Visas at the airport. Health certificates may be required prior to entry including Yellow Fever Certificate please check with your nearest Embassy or Travel Agent. Please allow for 3-6 weeks for Visas. A letter for Visa purposes will be issued by Global Pacific & Partners only on completed registration form, and receipt of payment for the event. For Visa letters please contact amanda@glopac-partners.com or sonika@glopac-partners.com

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VENUE



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