Raising Mozambique: Development through Coal

Tete 2012 Case Study



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Big Questions

- What is the contribution of private sector?
- Role of extractive industries in Africa?
- Can FDI break cycle of aid dependency?
- Is mining sector new engine of growth for Mozambique?
- Will the billion dollars investments trickle to the poor?

Corporate Social Responsibility Framework

Direct government revenue (tax, licenses, concessions)

2. Employment & training Labor standards

3. Support to SME through SCM/procurements

- 4. Community social initiatives (CSI)
- 5. Infrastructure development (big stuff)

Participation, consultation

Why corporates care?

- Law, permissions, licenses
- Marketing, public image, window dressing
- Want to genuinely (& naively) do good (& feel good)
- Enlightened self-interest

competitors

clients & customers

shareholders & investors

Stakeholders to consider

staff & unions

community

government

contractors

Local context: Tete Province

 Tete: average province of Mozambique – poor & rural, low HDI, aid dependent.

Some Tete Stats

- 56% illiteracy
- 5% of households access to electricity and and tap water



Coal boom and investor influx caught everyone unexpected

Tete = another Luanda?





Tete Coal Mining Operations

- Like rest of Africa wealth of Mozambique in its underground gas, oil, minerals
- 67.5% of FDI is in extractive industries Coal 61% of Moz mineral commodities
- 2nd largest exporter of coal in Africa
- Tete reserves: Moatize and Mucanha-Vuzi
- 20-30 million tonnes extracted by 2015
- 25% of world's coking coal by 2025
- \$1,5 billion yearly revenue
- Concessions to 40 companies
- Big guys Vale, Rio Tinto, Asians







<u>Infrastructure development</u>

Electricity, roads, bridges, water, telecoms

To service foreign investors but also benefit local population

<u>Impact of Tete coal mining on local infrastructure</u>

Main coal transport – Train/Ship Beira Corridor

Brazilians Projects – Nacala Corridor

- Vale construct Nacala railway (912 km)
- Nacala port coal terminal \$4.4 billion (Brazil government)
- Pro-Savana (Agriculture project)

Relocating Tete Provincial Airport so Rio Tinto can access coal seems in Benga and Zambezi.

Zambezi River

- Jindal and Rio Tinto want to use river to transport coal
- Oppositions by local authorities environment concerns and push companies to develop land infrastructure.



Local Economic Development

Employment

- Lack of skilled and qualified personnel locally
- Mostly foreigners (home country) workers or best from Maputo & Beira

Training

- Collaboration with universities, colleges.
 - Vale Eduardo Mondlane University
 - Rio Tinto polytechnics and technical schools in Tete and Maputo, own training centers for trades, construction & engineer skills.

SME development through SCM/procurement

- Lack of quality service providers locally
- Most goods, materials and services procured through South African, Brazilian,
 Indian, British and other foreign companies (example CETA)
- Small stuff procured locally: construction, furniture, IT and food.
- Vale conducting survey of SMEs in Tete/Moatize
- Rio Tinto in 2011 spent \$120 million 560 local companies

Corporate social investments

Health projects

- Clinics in Moatize and Benga
- Jindal malaria prevention in Cahora Bassa
- Vale/USAID partnerships: night clinic and HIV counseling project.
- Construction of parks, parks, watsan systems





Education projects

- Rehabilitation of nurseries
- Refurbishing and building vocational training centers.
- Construction of primary,
 secondary and tertiary schools

Do coal investments make a difference?

- GDP Mozambique = 10% FDI / 20% ODA
- 2012 Rio Tinto Tete sustainable development (CSI) year budget = \$1.8 million
- Community relocation budgets (largest social spending) for both Vale & Rio Tinto = over \$30 million. Jindal = ??
- * Is relocation CSR or an operational/business cost?
- Comparisons with traditional donors (2010-2011)
 - Big mining companies social projects budgets larger than development aid of Japan, France, Belgium/Flanders, Spain, Portugal (between 2010-2011)
 - Total aid (multilateral and bilateral) to Tete province between 2005 and 2011 = \$25 million a year on average.

Relocations: The 'Vale village'

- 750 families (5000 people) from Chipanga, Mitete, Malabue-Gombe, Bagamoyo.
- 11 government sites offered, feasibility study on 5, finally chosen 2.
- 25 Setembro urban settlement for villagers working in Vale mines and Cateme rural settlement for the rest of population (40 km east of Moatize).
- Build entire villages from scratch: houses, shops, clinics, schools, police stations, electricity, water, roads, farms, markets, mills.
- 3 state of the art schools in Cateme elementary, secondary and college
- Vale put lots of trust in contractors for community consultation & building of houses. But also consequences.



Media attention on Vale

10 January 2012: major protest of Cateme residents, blocking the railway coal transport

COMPLAINTS

- Tight deadlines and rushed work (completed in half time that was planned).
- Communities not consulted properly, not listened to, consultations tokenistic, told what to do.
- Houses build poor quality material, not according to initial plan, against basic architectural rules (no foundations)
- Result: after few months wall started to crack
- Vale had to spend more money to repair and patch up houses while people lived in tents.
- Other issues: tangling electricity lines, not all water pumps working.

Bad for public image, reputation and business of Vale

Public authorities now more cautious now – slow down other mining companies in their relocations.





Relocations: the 'Rio Tinto village'

470 families from Chipanga and Capanga to Mwaladzi (4,5 km from Cateme)

Rio Tinto more careful and thorough regarding consultation communities and government. Learn from mistakes of Vale. Supervise more contractors / use own engineers.

Improved housing: foundation, drainage, blend in better with environment, keep original trees.

Problems: while waiting for tap system to be installed, water brought in regularly in trucks from Ruvubue river. Clinic and maize go to Cateme – twice a day truck service.



Community leaders say they will move to Mwaladzi only once everything is ready (leveraging company).

More families suddenly 'appeared'



Relocations: the 'Jindal village'

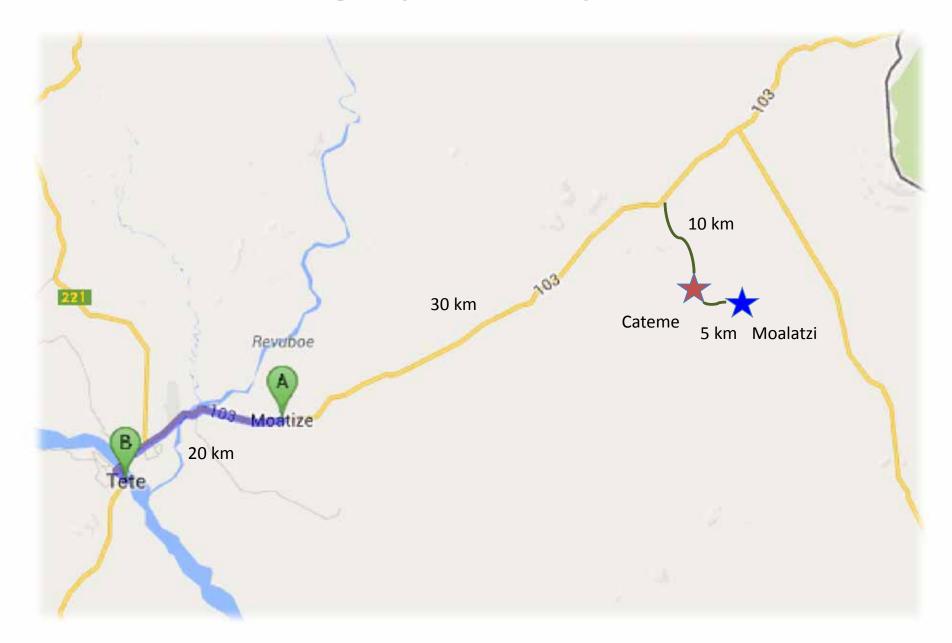
- 900 families from Marara and Chagara
- World Vision assisting communities monitoring and consultations.
- Former governor of Tete hired as CSR manager
 Jindal
- CEO of Jindal made big promises / top class
 CSR programme.
- Mozambicans skeptical with Indians reputation poor quality, harsh working conditions, non compliance to safety standards.





- Relocation proposal submitted but authorities hadn't approved yet.
- One local farmer meanwhile sued
 Jindal for constructing a road to their
 mine through his agriculture land.

Geographic snapshot



Social-economic impact of relocations

Social services (clinics, schools and water) at door steps.

Other psycho-social consequences: family divided for work, distance from original worship areas/grave sites, more distance from capitals and decision-making authorities. Social fabric.

Law: relocations within 60 km from original dwellings.

Cateme & Mwaladzi – 40/45 km from Moatize, 60/65 Tete

10/15 km dirt road – when it rains impossible to use



Far from mines, markets and employment opportunities New land, rocky, dry and less fertile than previous land.

Villagers vegetate far away while waiting for outside assistance





Economic interventions

- Land compensation: Vale 1-1 hec, Rio Tinto
 1-2 hec
- Provision of seeds & instruments.
- Pilot demonstration farms
- Training on innovative farming techniques.
- SME development training, material, micro-credit.
- Vale support to legumes and maize farming (only few families close to river)
- Rio Tinto support animal farming cooperatives: chicken, pigs, bees, goats, cattle, trees,
- Bakery story (capital investment \$1300 returns \$270 profit every month)
- Rio Tinto impact economic impact evaluation of their CSI.





Stakeholder Consultations

- Many problems, mistakes made simply because no proper consultation.
- 3 key stakeholders company, government, community (CSOs sometimes)
- Moatize local government = super district office, having to deal with multinational mining giants. Gained experience, capacity and learning.



CSI done ad-hoc basis and not always systematically and strategically linking to long-term development planning

and strategically

Coordination between different government departments

- National, provincial, local
- Sectors public works, education, agriculture, health, etc.
- Often mixed messages
- Attempt of provincial relocation commission (2012)

Most concessions and contracts signed in Maputo – little leverage to local government. Poor transparency and accountability.

Conclusions & Recommendations

- Policy frameworks for harnessing FDI for development, including guidelines for community relocations and CSR standards.
- Transparency and public accountability of contracts, concessions, licenses, tax agreements between companies and government.
- Communication, consultation and co-ordination among government departments, companies, communities and civil society national, provincial and local levels.
- Align and integrate their CSI to national and sub- national development planning, promoting ownership and capacity development.
- Improve monitoring and evaluation of CSR to promote learning, effectiveness and accountability. Exchange between companies.

