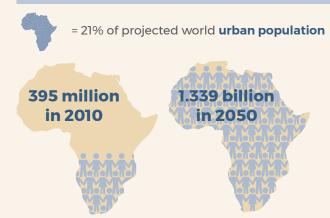
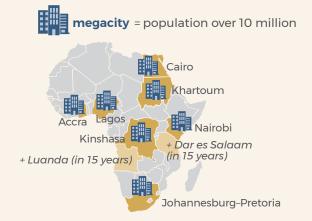


KEY CERTAINTIES

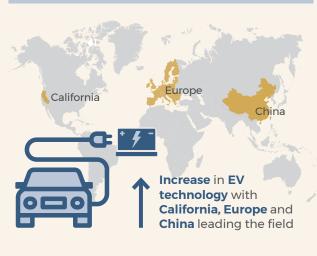
Factors that are more **known** and **predictable**, ie, agreed long-term trends and givens. They can be **descriptive** (the nature of the institution/the environment it operates in), **normative** (ethically and governance-oriented) or **aspirational** (the rules needed to be successful). These key certainties can change over time. Key certainties identified include:

URBANISATION





EV TECHNOLOGY



CLIMATE CHANGE

Climate change is accelerating and climate vulnerability is growing in Southern Africa



10% decline in rainfall expected per year



Severe drought impacted negatively on livelihoods, agriculture, employment and tourism

ENERGY COSTS



\$0.36/kWh



2010-2016 global weighted average **cost of electricity** from utility-scale **solar photo-voltaic** plants **fell 69**%







Rapid **increase** in cost of **coal** and **nuclear-generated power**



KEY UNCERTAINTIES

Key uncertainties are the 'known unknowns' and include wild cards (low probability/high impact events), risks and opportunities and possible trend breaks. They are the key factors that might emerge and shape the future, but the directions of change are unknown. What is important, however, is their impact and the lack of knowledge that humanity/society has about them.

These uncertainties drive the identification of the two-by-two axis of **possible scenarios**. Issues of fundamental **disagreement among stakeholders** and **experts** are also **treated as uncertainties**. Key uncertainties identified include:



The **speed** at which Southern African states will **adopt EVs**, as in the past consumer trends in the automobile sector have been inelastic, making it difficult to predict when and by what margin EVs will be adopted in Southern Africa



Will the **youth** of Southern Africa proceed straight into **auto-sharing models** rather than buying personal vehicles?



South Africa's traditional protection of its automanufacturing sector is a given, but it is uncertain to what lengths it will go to protect the traditional automotive sector rather than encouraging a shift towards EVs



Successful EV adoption will require strong cross-departmental collaboration at all levels within the region, but whether SADC has effective platforms to facilitate this collaboration remains uncertain



The availability of necessary infrastructure remains a key uncertainty. Will EV owners be able to recharge at strategic points throughout the region or will technology first have to develop to a point of battery exchangeability for EVs to truly take off locally?



Can EVs be introduced in the region in an **inclusive** manner or will they **remain the domain of the well-off**?